

(6)

Term 2
Preboard Exam, 2022
Business Studies
XII

MM: 40

Time: 2 Hours

General Instructions:

This is a Subjective Question Paper containing 12 questions.

This paper contains 4 questions of 2 marks each, 4 questions of 3 marks each and 4 questions of 5 marks each.

2 marks questions are Short Answer Type Questions and are to be answered in 30-50 words.

3 marks questions are Short Answer Type Questions and are to be answered in 50-80 words.

5 marks questions are Long Answer Type Questions and are to be answered in 80-120 words.

1. Gagan is a student of a reputed business management institute, who got a placement in a company office of his choice in the final year itself, as the representatives from this company visited his institute to provide placement to the budding managers. Identify, ^{and explain} the source of recruitment being described in the above lines. 2
2. Identify and explain the type of training which seeks to increase the ability of a person to work on high-tech machinery. 2
3. Arjun works as a manager in an export house. He has identified that an important order is running behind schedule. In context of the above case:
 - a. Identify the function of management being described above.
 - b. How does this function help in achieving the organisational goals? 2
4. Neha Ltd., a reputed automobile manufacturer needs INR 10 Crores as additional capital to expand its business. Atul Jalan, the CEO of the company wanted to raise funds through equity. On the other hand, the finance manager, Nimish Sahdev said that the public issue may be expensive on account of various mandatory and non-mandatory expenses. ^{and explain} Therefore, it was decided to allot the securities to institutional investors. Name the method through which the company decided to raise additional capital. 2
5. Sangeeta is working as a Physics teacher in a reputed school in Jaipur. She is very happy to see that the school magazine edition of the current year contains a special mention about the effort she had made to make a team of students win an international level model making competition. In the context of the above case:
 - a. Identify the element of one of the functions of management being discussed above.
 - b. Identify the type of incentive and its category mentioned above.
 - c. Describe briefly any one other incentive of the same category. 3
6. Briefly explain two leadership styles.

OR

- Explain different types of formal communication. 3
7. Briefly explain three factors affecting fixed capital requirements of a business. 3
8. Textile manufacturer Super Textiles reported a 43% fall in its profits in the fourth quarter ended 31 March 2017, which is beyond the acceptable range of 25% decided by the company. This was due to higher fuel cost and the lower yield on account of demonetisation. The company aims to implement cost saving measures by restructuring contracts and its business processes to meet its targets in the future. Identify the function of management discussed above and also identify and explain the steps of the function of management discussed above. 3
9. Resolutions Pvt. Ltd. is a publishing company. Its book on Business Studies for Class 12 is in great demand. As a result, the employees in the marketing department are always racing against time. The employees have to work overtime and on holidays to cater to the demand. Managers in the marketing department are under stress as they have to handle more than two territories. The work stress has led to dissatisfaction among the employees and managers.
- Name and explain the step of staffing process which has not been performed properly.
 - State the next two stages immediately following the steps identified in part a.
- 5
10. The finance manager of Best Foods Ltd. has two options to raise a capital of INR 80 Lacs.
- Option 1: Issue 8 lac equity shares of INR 10 each.
 - Option 2: Issue 6 lac shares of INR 10 each and INR 20 lac 10% debentures.

The company is expecting a return of 20% on the capital employed. The rate of tax is 30%. According to you which of the two options should the finance manager choose and why? Show your working clearly.

OR

Takatak Ltd. is a company dealing in ready to eat food. Since the company is planning to diversify in the near future, it has decided to share a smaller part of the profit with its shareholders. In the context of the above case:

- Name and explain the decision of financial management involved in the above paragraph.
 - Also identify the related factor being described.
 - Describe briefly any two other factors which are likely to affect this decision of the company. 5
11. Explain five functions of stock exchange. 5
12. Explain five rights of a consumer under Consumer Protection Act, 2019.

OR

Explain five responsibilities of a consumer under Consumer Protection Act, 2019. 5

Pre_Board Examination , Feb.2022

Economics

XII

M.M. 40.

Time 90 minutes

Section A

Q1 Classify the following into intermediate goods and final goods .Give reasons for your answer.

- (a) Books purchased by a school for its library.
- (b) A car purchased by a teacher for his personal use.
- (c) A machine purchased by a factory owner.
- (d) Purchase of food items by hotel. 2

OR

Distinguish between Intermediate goods and final goods. 2

Q2 From the following income consumption schedule calculate average propensity to consume and marginal propensity to consume:

Income:	0.	100.	200.	300.	400	
Consumption.	60.	110.	150.	180.	200.	2

Q3 Define Aggregate Demand .Mention its components. 2

Q4 Draw a straight line consumption curve. From it derive a saving curve .Explain the process of derivation. 3

Q5 Whether following items should be added in domestic product of India. Explain with reason.

- (a) Income of Indians working in American Embassy.
- (b) Profit earned by a branch of American Express bank in India.
- (c) Profit earned from a branch of State Bank of India at England. 3

OR

Distinguish between National income and Domestic income. 3

Q6 Calculate net value added at market price and national income from the following data:

Items.	₹in Crores
Domestic sales.	15,000
Production for self consumption.	5,000
Closing stock.	2,500
Subsidy.	250
Indirect taxes.	500

Consumption of fixed capital.	1,000
Intermediate cost.	13,000
Opening stock.	2,000
Net factor income from abroad.	(-)100. 5

Q7 Explain national income equilibrium through aggregate demand and aggregate supply. Use diagram. Also explain changes that take place in economy when it is not in equilibrium. 5

Section B

Q8 Why are less women found in regular salaried employment? 2

Q9 Compare and analyse the given data of worker population ratio in India during the year 2017-18 with valid reason.

Sex.	Rural.	Urban.	Total
Men.	51.7.	53.	52.1
Women.	17.5.	14.2.	16.5
Total.	35.0.	33.9.	34.7. 2

Q10 State the names of 6 Indian system of medicine under the AYUSH scheme of Government of India. 3

Q11 Give an outline of the strategy of development adopted by india and Pakistan after independence. 3

Q12 Answer the following questions on the basis of the following data:

- (1) Comment upon the population growth rate among three countries.
- (2) Which country has most skewed sex ratio?

Country.	Estimated Population. (In million).	Annual Growth of. Population(in%).	Sex Ratio
India.	1311.	1.2.	929
China.	1371.	0.5.	941
Pakistan.	188.	2.1.	947

Source: world development indicators,2015,www.world's.org. 3

Q13 Keeping in view your locality, describe any four strategies of sustainable development. 5

OR

What do you mean by Environment?

Explain causes of Environment Crisis in India. 5